

# Progent™

## Microsoft and Cisco Certified Engineers

### IT Services Reseller Program

Microsoft Certified  
Professional  
Systems Engineer



*Expand your IT services business with Progent's Reseller Program and benefit from broad expertise, nationwide support, and transparency*

If you sell IT services or plan to enter this dynamic market, Progent's Reseller Program can put you on the fast track towards growing your business, satisfying your customers, and improving your profits. Progent's nationwide team of network engineers, desktop support specialists, application experts, and data security consultants have worked as seamless extensions of the support staffs of some of the world's largest IT service firms. Progent's broad range and depth of expertise allows you to expand the scope of your IT service business, and Progent's transparency lets you promote and protect your branding.

Progent is an IT support firm specializing in providing remote consulting services to small and mid-size businesses. Progent is a Microsoft Gold Certified Partner and maintains one of the largest teams of Cisco-certified CCIE network engineers of any independent IT services company in the world. Progent has delivered remote technical assistance and consulting to clients in every state in the U.S.

#### How Progent's IT Services Reseller Program Works

Progent's Reseller Program offers wholesale prices on world-class IT services for transparent resale to your clients. Progent bills you directly and works under your direction to deliver consulting and support services under your brand to your clients. Service pricing is based on minimum monthly commitments and you are invoiced only for work performed. Progent charges no retainer or startup fees, and you can opt out at any time without penalty. If you are unable to maintain the minimum service volume and do not require transparency, Progent offers alternative sales programs that generate ongoing revenue streams.

#### Progent-branded Third-party Sales Programs

Progent offers special sales programs that provide ongoing revenue streams to individuals or firms who help generate IT service business for Progent. These programs are performed under the Progent brand.

**Independent Sales Program:** As an independent sales agent, you manage the sales cycle for a new client and submit a signed sales order. Progent will pay you a commission of 10% of the gross revenue collected by Progent from the new customer for as long as the new customer remains a Progent client.

**Assisted Sales Program:** As an independent contractor, you assist with all phases of the sales cycle. Progent is responsible for closing the sale. Progent will pay you a commission of 5% of the gross revenue collected by Progent from the new customer for as long as the new customer remains a Progent client.

**Sales Referral Program:** Once you qualify for the program, you refer new clients to Progent, who closes the sale and pays you a commission of 5% of the gross revenue collected by Progent from the new client for services performed under the terms of the contract. You will receive this commission for one year.

#### Progent's Practice Areas

Progent's nationwide team of certified engineers are experienced in delivering a wide range of consulting and troubleshooting services. Practice areas covered under Progent's sales/referral programs include:

- Exchange/Messaging Consulting
- Disaster Recovery Planning
- Citrix XenApps and XenServer
- Data Center Migration & Support
- VMware Virtualization
- Remote Troubleshooting
- Microsoft Dynamics GP
- Wireless Synchronization
- Call Center Outsourcing
- Remote Network Monitoring
- Security and Compliance
- BlackBerry Integration
- SharePoint Server
- Network Infrastructure
- Windows 7 Migration
- Desktop Support
- Windows Hyper-V Configuration
- Windows Server 2008 Support
- Webinar Training for MS Office
- Stealth Penetration Testing
- Cisco Expertise
- Apple Mac and iPhone
- Data Protection Manager
- Virtual Hosting Services
- Server Management
- Microsoft Operations Manager
- Active Directory Design
- SQL Server Consulting
- VoIP Solutions
- Fault Tolerant Design

#### Find Out More About Progent's IT Services Reseller Program

For more information, call **800-993-9400** or send email to **information@progent.com**

### FEATURES

- **Discount on IT Services**  
Discounts are based on your minimum monthly volume.
- **No Retainer or Startup Fee**  
Progent bills only for services delivered and charges by the minute to minimize costs.
- **Transparent Service Delivery**  
Progent works as a seamless extension of your support group, under your direction, and bills you, not your client.

### BENEFITS

- **Leverage Your IT Resources**  
You can easily and affordably expand to new geographies or enhance your service portfolio without straining your budget.
- **Strengthen Your Brand**  
Improve your position as an IT service provider by delivering more services to more clients under your own brand.
- **Large Services Portfolio**  
Progent offers world-class expertise in a broad range of technologies and can act as a one-stop shop to expand your IT service business.
- **Remote Support Experts**  
Progent is a pioneer provider of remote network support for advanced IT services, saving clients money while delivering fast and effective solutions.
- **Top Industry Certifications**  
Progent's engineers hold top certifications from Microsoft, Cisco, Apple, Linux vendors, BlackBerry, Citrix, Juniper, IBM, and Sun, plus security industry certifications including CISSP-ISSAP, CISA, GIAC, and CISM.